



Digital Marketer

Do you want to be a part of an adventurous, focused, candid, pragmatic visionary and trustful team?

We profoundly support optimism, good sense of humour and believe in a person's potential, giving everyone the freedom they need to innovate and make our business more competitive and distinguished, in this ever-evolving market.

If this sounds like a place for you, apply now!

Who are we?

Fast, smart, simple, efficient is our mantra.

We work every day to create a trustful environment that induces business opportunities, fostering a win-win approach to all partners, in which interdependence is the apex of the way we manage our work.

We are investing to reach a global audience to nurture our community, connecting Procurement & Logistics professionals from utilities tech sectors.

Where exactly do you fit in here?

You will play a key role in getting the word out about the twoosk e-marketplace and getting more customers to adopt it, converting incoming leads to opportunities.

You will dive deep into Client Experience by follow-up the market research of international markets delivered by our Business Development team. In the same way, you are expected to make proposals about the targeted geographical and vertical markets to the board.

By becoming knowledgeable about twoosk solutions, you will drive potential new clients to the e-marketplace and guarantee they understand our value and how we can help their business. You be the client's champion and we expect you to challenge our IT team for new features.

As a Marketing Digital Manager, you will be in the front line of sales, contributing to the success of the company while promoting sales in an open and trustful environment. You are expected to represent twoosk at international trade shows and conferences, as well as, networking with prospect partners to understand their needs, and recruiting new team members.

What are we looking for?

We stand by diversity, the clash of points of views brings better decisions. Today, we are looking for an easy-going, hyper-energetic person, other people get tired of such blast of positive energy.

- ✓ 4 + years of experience in international marketing, with some sales experience.
- ✓ Outstanding communicator face-to-face (meetings and skype) and verbal (via phone and e-mail) to both technical and non-technical audiences.
- ✓ Resourceful and curious about tech products and e-business.
- ✓ Person driven personality, a true cross-pollination of networker able to collect insights to breakthrough innovative ways of doing business.
- ✓ Self-motivated and capable of working fast under own initiative.
- ✓ Confidence to make fast bold decisions supported by wise analytical data.
- ✓ A clear view of your world, candour with your fellow beings.
- ✓ Superior Degree, fluency in English, both at a written and spoken level is mandatory; additional languages are a plus.
- ✓ Desirable Office, ERP & Communication tools expertise.

What can we offer you?

This position is based in sunny Portugal, in the Lisbon area – a great combination of an amazing work environment and an amazing weather, beautiful beaches and exciting cultural life.

twoosk is a young company inserted in a group of enterprises that work in a symbiotic environment.

Company culture is based on transparency, interdependency and never settle in our search of merit. Come work with colleagues that think big with an unleashed creativity, that foster bright and original thinking side by side with a pragmatic view that without hard work there are no gains.

You are also offered:

- Competitive compensation package
- Flexible office hours
- Direct report to CEO
- Birthday day off
- 2 extra days off in Christmas
- Coffee & Tea
- (real) arcade video games console
- Travel allowance
- Private Health insurance
- Fridays afternoon team activities if the job is done

Adventurous people, true growth potential, freedom to innovate and an exquisite team are waiting for you – do you need more reasons to apply?

Share your achievements and goals with talent@twoosk.com